# 

Google Reviews Only *Timeframe: Q2 '23 - Q1 '24* 

## TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

## LEASING PROCESS

11.24% 8.73% 0.13%

### **REPUTATION HEALTH SCORE: 55%** 3.86 88.87% 1.29 30.65% Monthly Rating Response Rate Monthly Volume **Negative Percent** BENCHMARKS 3.91 1.59 88.47% 28.24% TOUR MINIMIZE NEGATIVITY \*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic. **MONTHLY RATING**

+3.9% above benchmark MAINTENANCE MANAGEMENT -8.4% below benchmark COMMUNICATION +50.2% above benchmark +30.6% above benchmark STAFF SAFETY/SECURITY +1.6% above benchmark **BILLING/FEES** +5.3% above benchmark -17.0% below benchmark PARKING

**BILLING / FEES** MANAGEMENT MOVE OUT MAINTENANCE MOVE IN NOISE MAINTENANCE STAFF PESTS

PARKING

FRIENDLINESS

CUSTOMER SERVICE

11.43% 6.81% 26.78% 1.28% 9.31% 10.62% 35.84% 15.40% 12.82% 2.17% 6.69% 11.59% 3.67% 0.00% 14.86% 0.75% 9.14% 6.37% 0.16% 6.90% 7.27% 3.67% 8.49% 0.80% 3.76% 9.82% 0.82% 79.12% 26.12% 8.01% 1.31% 8.63% 2.37% 6.42% 5.55% 8.27% 11.76% 11.68% 0.82% 6.02% 33.14% 15.00% 7.51% 4.16% 15.84% 16.02% 1.22% 15.62% 7.59% 8.72% 10.20% 1.15% 13.31%



## MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

LOCATION +12.9% above benchmark MAINTENANCE STAFF -17% below benchmark MAINTENANCE -22.5% below benchmark +12.4% above benchmark AMENITIES HELPFULNESS -21.7% below benchmark AESTHETICS +47.4% above benchmark

+21.9% above benchmark

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

### TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.



Mentioned in 11.7% of positive reviews +100.4% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT



AESTHETICS

Mentioned in 15.6% of positive reviews +47.5% above the industry benchmark

Mentioned in 79.1% of positive reviews

+21.9% above the industry benchmark

LEASING PROCESS

STAFF

Mentioned in 11.2% of positive reviews +13.3% above the industry benchmark

Mentioned in 16% LOCATION of positive reviews +12.9% above the industry benchmark

#### **widewail**

#### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



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