A PARTMENT CONSULTANTS

Google Reviews Only *Timeframe: Q2 '23 - Q1 '24*

LEASING PROCESS

TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

> > 7.67%

7.04%

REPUTATION HEALTH SCORE: 52%



*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

+15.2% above benchmark MAINTENANCE MANAGEMENT +20.5% above benchmark COMMUNICATION -1.7% below benchmark -18.0% below benchmark STAFF SAFETY/SECURITY -9.2% below benchmark **BILLING/FEES** +10.8% above benchmark -6.2% below benchmark PARKING



0.15% **BILLING / FEES** MANAGEMENT MOVE OUT MAINTENANCE MOVE IN NOISE MAINTENANCE STAFF PESTS PARKING FRIENDLINESS CUSTOMER SERVICE NEIGHBORS PRICING HELPFULNESS STAFF COMMUNITY TOUR PROFESSIONALISM PROPERTY MANAGER AMBIANCE COMMUNICATION AMENITIES SAFETY / SECURITY

12.02% 13.97% 35.22% 0.71% 7.82% 19.87% 39.72% 10.96% 9.12% 1.41% 5.98% 15.42% 1.93% 0.29% 9.57% 1.33% 10.33% 10.21% 0.39% 10.01% 8.15% 3.80% 10.27% 1.08% 10.93% 13.26% 0.79% 44.73% 16.40% 8.18% 1.60% 3.93% 1.45% 4.75% 2.81% 4.33% 5.10% 2.83% 0.30% 4.91% 21.69% 9.37% 7.55% 3.05% 14.16% 11.47% 1.30% 8.73% 2.75% 8.46% 12.90% 0.82% 11.02%



MAXIMIZE POSITIVITY

*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

LOCATION -19.2% below benchmark MAINTENANCE STAFF +10.3% above benchmark MAINTENANCE +44.9% above benchmark AMENITIES -29.8% below benchmark HELPFULNESS +5.8% above benchmark AESTHETICS -17.6% below benchmark

-31.1% below benchmark

TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.



Mentioned in 6% of positive reviews

+95.9% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT



MANAGEMENT

Mentioned in 14% of positive reviews

+60.6% above the industry benchmark

Mentioned in 19.9% MAINTENANCE of positive reviews

+44.9% above the industry benchmark

Mentioned in 3.8% NEIGHBORS of positive reviews +20.9% above the industry benchmark

FRIENDLINESS

Mentioned in 10.2% of positive reviews +15.1% above the industry benchmark

widewail

How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



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